

ADELINE DELAVANDE

Professor of Economics
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Appointments

9/2011 – Present	Professor of Economics, Institute for Social and Economic Research, University of Essex, UK
10/2014 – 12/2017	Research Director, Institute for Social and Economic Research, University of Essex, UK
7/2010 – 1/2012	Economist, RAND Corporation, USA
1/2005 – 6/2010	Associate Economist, RAND Corporation, USA
7/2004 – 8/2011	Assistant Professor, Nova School of Business and Economics, Portugal

Education

Ph.D., Economics, Northwestern University, Evanston, Illinois, June 2004.
Dissertation: Subjective Expectations and Contraception
Committee Chairperson: Professor Charles F. Manski
B.A.: Economics Major, HEC, Jouy-en-Josas, France, Dec. 1998.

Published and Forthcoming Papers in Peer-Reviewed Journals

1. “Pill, Patch or Shot? Subjective Expectations and Birth Control Choice,” *International Economic Review*, 2008, Vol. 49, 3, 999-1042.
2. “Measuring Revisions to Subjective Expectations,” *Journal of Risk and Uncertainty*, 2008, Vol. 36, 1, 43-82.
3. “Eliciting Subjective Probabilities in Internet Surveys,” with Susann Rohwedder, *Public Opinion Quarterly*, 2008, Vol. 72, 5, 866-891.
4. “Subjective Expectations in the Context of HIV/AIDS in Malawi,” with Hans-Peter Kohler, *Demographic Research*, 2009, Vol 20, 31.
5. “Probabilistic Polling and Voting in the 2008 Presidential Election: Evidence from the American Life Panel,” with Charles F. Manski, *Public Opinion Quarterly*, 2010, 74, 3, 433-459.
6. “Criminal Prosecution and HIV-related Risky Behavior,” with Dana Goldman and Neeraj Sood, *Journal of Law and Economics*, 2010, 53, 4, 741-782.
7. “Measuring Subjective Expectations in Developing Countries: A Critical Review and New Evidence” with Xavier Gine and David McKenzie, *Journal of Development Economics*, 2011, 94, 151–163.

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8. "Eliciting Probabilistic Expectations with Visual Aids in Developing Countries: How sensitive are answers to variations in elicitation design?" with Xavier Gine and David McKenzie, *Journal of Applied Econometrics*, 2011, 26, 3, 479–497.
9. "Individuals' Uncertainty about Future Social Security Benefits and Portfolio Choice," with Susann Rohwedder, *Journal of Applied Econometrics*, 2011, 26, 3, 498-519.
10. "Marrying up: The Role of Sex Ratio in Assortative Matching," with Ran Abramitzky and Luis Vasconcelos, 2011, *American Economic Journal: Applied Economics*, 3, 3, 124–57.
11. "Differential survival in Europe and the US: Estimates based on subjective probabilities of survival," with Susann Rohwedder, *Demography*, 2011, 48, 4, 1377-400.
12. "The impact of HIV Testing on Subjective Expectations and Risky Behavior in Malawi," with Hans-Peter Kohler, *Demography*, 2012, 49, 3:1011-36.
13. "Candidate Preferences and Expectations of Election Outcomes: Evidence from the American Life Panel," with Charles F. Manski, *Proceedings of National Academy of Sciences*, 2012, 109, 10, 3711-3715.
14. "Monetary Costs of Dementia in the United States," with Michael Hurd, Paco Martorell, Kathleen Mullen and Ken Langa. *The New England Journal of Medicine*, 2013, 368, 1326-34.
15. "Dementia and Out-of-Pocket Spending on Health Care Services," with Paco Martorell, Michael Hurd and Ken Langa, *Alzheimer's & Dementia*, 2013, 9, 1, 19-29.
16. "HIV-related Social Intolerance and Risky Sexual Behavior in a High HIV Prevalence Environment," with Mafalda Sampaio and Neeraj Sood, *Social Science & Medicine*, 2014, 111:84-93.
17. "Using Elicited Choice Probabilities in Hypothetical Elections to Study Decisions to Vote", with Charles F. Manski, *Electoral Studies*, 2015, 38, 28–37.
18. "Stereotypes and Madrassas: Experimental Evidence from Pakistan," with Basit Zafar, *Journal of Economic Behavior & Organization*, 2015, 118:247-267.
19. "HIV-related Expectations and Risky Sexual Behavior in Malawi," with Hans-Peter Kohler, *Review of Economic Studies*, 2016, 83(1):118-164.
20. "The Impact of Repeat HIV Testing on Risky Sexual Behavior: Evidence from a Randomized Controlled Trial in Malawi," with Neeraj Sood and Zachary Wagner, *Journal of AIDS & Clinical Research*, 2016, 07-03.
21. "Eliciting Survival Expectations of the Elderly in Low-Income Countries: Evidence From India," with Jinkook Lee and Seetha Menon, *Demography* 2017, 54(2):673-699.
22. "Changes in Spending and in Labor Supply in Response to a Social Security Benefit Cut: An Analysis based on Stated Choice Data," with Susann Rohwedder, *Journal of the Economics of Ageing*, 2107, 10(C): 34-50.

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23. “Gender Discrimination and Social Identity: Experimental Evidence from Urban Pakistan,” with Basit Zafar, forthcoming at *Economic Development and Cultural Change*.

24. “Information and Anti-American Attitudes,” with Basit Zafar. Accepted at *Journal of Economic Behavior & Organization*.

25. “University Choice: The Role of Expected Earnings, Non-pecuniary Outcomes and Financial,” with Basit Zafar. Conditionally accepted at *Journal of Political Economy*.

Other Publications

1. “Probabilistic Expectations in Developing Countries,” *Annual Review of Economics*, 2014, 6: 1-20.
2. “Knowing and Going,” with Basit Zafar, 2013, views on higher education, *Research Fortnight*.
3. “Expectations,” with Jinkook Lee and Joanne Yong, *Harmonization of cross-national studies of aging to the health and retirement study, user guide*.

Working papers

1. “Perceived Returns from Early-life Investments and Maternal Investments in Children,” with Sonia Bhalotra and Paulino Font Gilabert.
2. “Attitudes to Uncertainty and Household Decisions,” with Jayant Ganguli and Friederike Mengel.
3. “Understanding Belief Formation: Evidence from Pension Reform in Europe,” with Emanuele Ciani, Ben Etheridge, Marco Francesconi.
4. “The Effects of a Tailored Health Warning on Socio-economic Behaviours and Health Outcomes,” with Sonia Bhalotra, Jonathan James and Paul Fisher.
5. “Expectations about Social Security and Retirement Planning: The Role of Uncertainty and the Impact of Economic Shocks,” with Susann Rohwedder.
6. “Violent Conflicts and Risky Sexual Behavior in Uganda,” with Ricardo Menezes Cordeiro, MICROCON Research Working Paper 60.
7. “Managing the Risk of Life,” with Robert J. Willis, Michigan Retirement Research Center Working Paper WP 2007-167.
8. “Probabilistic Thinking and Early Social Security Claiming,” with Michael Perry and Robert J. Willis, Michigan Retirement Research Center Working Paper WP 2006-219.

Work in progress

1. “Academic and non-Academic investments at university: The role of expectations and preferences,” with Emilia Del Bono and Angus Holford.

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2. “Student preferences over fees, grants and loans,” with Emilia Del Bono and Angus Holford.
3. “Estimating the Production Function of Graduate Skills at University,” with Emilia Del Bono and Angus Holford.
4. Contraception Choice: Expectations and Preferences.

Teaching Experience

Assistant Professor, Universidade Nova de Lisboa, 2004-2011

Poverty: Concept and Challenges (master level), Development Economics (undergraduate and master level), Statistics for Economics and Management (undergraduate level)

Ph.D. Masterclass “Measuring expectations and predicting choice behavior” at DIW-Berlin (2010)

Teaching Assistant, Northwestern University, 2000-2002

Econometrics (graduate level); Economic Demography, Public Finance, Introduction to Macroeconomics, Money & Banking (undergraduate level)

PhD students supervision and first placement:

Mafalda Sampaio (Chair), McKinsey, Portugal

Erica Rascon (2nd supervisor), Middlesex University London, UK

Tina Rampino (2nd supervisor), University of Queensland, Australia

Seetha Menon (1st supervisor), Max Weber Fellow, European University Institute, Italy

Duygu Ozdemir (1st supervisor), post-doctoral researcher at the Friedrich-Alexander-Universität Erlangen-Nürnberg, Germany

Andrea Catalina Blanco (1st supervisor)

Joshua Fullard (1st supervisor)

Master thesis advisor for Ricardo Cordeiro, Berta Silva, Leonor Sales, Marisa Soares, Carina Filipe, Pilar Mirat, Diana Curto, Ines Vilela.

Grants and Awards

University of Essex PVC Research Strategic Fund, Partnership Building with Pakistan – 2016-2017 (PI: Delavande) (£15K)

NIA R21, The Benefits of Knowledge: Mortality Risks, Mental Health and Life-Cycle Behavior – 2016-2018 (Co-I; PI: Kohler) (\$275K)

ESRC, The effects of a tailored health warning on socio-economic behaviours and health outcomes, (PI: Delavande) – 2016-2018 (£190,909)

ESRC, Inequality in Higher Education Outcomes in the UK: Subjective Expectations, Preferences and Access to Information – 2015-2020 (PI: Delavande) (£964,766)

Nuffield Foundation, Information, Expectations and Transition to Higher Education – 2014-2017 (PI: Delavande) (£62,425)

ESRC, Research Centre on Micro-Social Change – 2014-2019 (Co-director; Director: Brewer). (£5,635,390)

NIA P01, Health and Economic Status in Older Populations – 2014-2019 (PI: Hurd) (Essex Budget: £92,201)

HEFCE, Post-Graduate Research Schemes – 2014-2015 (PI: Virdee). (£1,289,487).

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- Michigan Retirement Research Center, Expectations about Social Security and Retirement Planning: The Role of Uncertainty and the Impact of Economic Shocks (Delavande, Rohwedder) - 2011-2012 (\$100K).
- NICHD R03, Subjective Expectations and Health-Related Behavior – 2009-2011 (PI: Delavande) (\$95K).
- NICHD R03, Subjective Expectations and Birth Control Choice – 2009-2011 (PI: Delavande) (\$95K).
- RAND Initiated Research, Opinions and Choices of Pakistani Youth - 2009-2011 (PI: Delavande) (\$269K).
- NIA R01, the Cost of Dementia - 2007-2012 (PI: Hurd) (\$1,227K).
- Michigan Retirement Research Center, Early Social Security Claiming and Cognitive Resources (Delavande, Willis) - 2007-2008. (\$100K)
- Michigan Retirement Research Center, Individuals' Uncertainty about Their Future Social Security Benefits (Delavande, Rohwedder) - 2007-2008. (\$100K)
- RAND Population Research Center Seed Grant, Probabilistic Expectations about HIV in Rural Malawi (PI: Delavande) 2006-2007 (\$30K)
- MICROCON (A Micro Level Analysis of Violent Conflict), European Commission, 2007-2011 (Director: Justino) (Nova Budget: 93K Euros)
- Michigan Retirement Research Center, Managing the Risk of Life (Delavande, Willis) – 2006-2007. (\$100K)
- Michigan Retirement Research Center, Probabilistic Thinking and Early Social Security Claiming, (Delavande, Willis) 2005-2006 (\$150K)
- RAND Center for the Study of Aging – Pilot Project, Differential Mortality in Europe and the US: Estimates based on subjective probabilities of survival and their reliability (Delavande, Rohwedder) – 2005-2006 (\$50K)
- NICHD R21, Incentives, Information and Sexual Relations in Malawi (PI: Kohler), 2004-2005 (\$275K)

Fieldwork and Survey Experience

- Co-designed the expectations module on maternal beliefs about the return of early investment, SHARE Child, Pakistan, 2016-2018
- Co-designed an intervention on mortality risk in Malawi, 2017-2018
- Co-designed BOOST, a longitudinal study of undergraduate students in the UK, 2015-2018
- Co-designed a module on expectations about return to a university degree, Innovation Panel of Understanding Society, 2011.
- Co-designed the study “Repeat HIV Testing and Counseling for HIV Prevention,” a randomized controlled trial conducted in Malawi to assess whether repeat HIV testing and counseling of sero-discordant couples reduces risky sexual behavior and sero-conversion among sero-discordant couples (on-going).
- Co-Designed a module on probabilistic polling for the 2008 and 2012 U.S. presidential election and for the 2010 mid-term election in the RAND American Life Panel, 2008-2012.
- Co-designed a module on expectations and attitudes fielded in Pakistani universities, 2010.
- Co-designed a module on stated choice about a Medicare reform in the RAND American Life Panel, September 2009.
- Co-designed a module on expectations randomizing the elicitation design about future fish catches among Indian boat owners, August 2009.
- Co-designed the expectations module for the Longitudinal Aging Study in India (LASI).

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- Designed of a module on subjective expectations about contraception-related outcomes fielded to a sub-sample of the NLSY 97 respondents, 2007-08.
- Co-designed a module on probabilistic expectations about health and economic outcomes for the Malawi Diffusion and Ideational Change Project, 2006, 2008 and 2010.
- Co-designed a module on Social Security expectations for the RAND American Life Panel and the Health and Retirement Study Internet Panel, 2006.
- Pilot of questionnaire eliciting subjective expectations about contraception and interviews of family planning nurses, Accra, Ghana, 2003.
- Data collection to elicit subjective expectations about contraception at Northwestern University, Truman College and Rogers Park, Chicago, 2003.

Invited Presentations

- 2018 (forthcoming) University of Rotterdam (Netherlands), Tilburg University (Netherlands), University of Bristol (UK)
- 2018 University Technology Sydney (Australia), University of New South Wales (Australia), University of Melbourne (Australia), Monash University (Australia), University of Wollongong (Australia)
- 2017 European University Institute (Italy), University College London (UK), University of Southampton (UK)
- 2015 University of Kent (UK), Reading University (UK), University of Paris-Dauphine (France).
- 2014 University of Munich (Germany), Paris School of Economics (France), University of Cergy-Pontoise, (France), Institute for Fiscal Studies (UK), Nova School of Business and Economics (Portugal), University College London (UK)
- 2013 Political Economy and Public Services Workshop (University of Bristol, UK), University of Mannheim (Germany)
- 2011 Economics Department, University of Essex (UK), ISER, University of Essex (UK), RAND Corporation (USA), Survey Response Error and statistical modeling workshop, Cemmap (UK), Universidade do Porto (Portugal)
- 2010 New York Fed (USA), RAND Corporation (USA), ISEG/Technical University of Lisbon (Portugal), DIW-Berlin (Germany), Invitational Choice Symposium (Key Largo, USA), Discussant at the Federal Reserve Bank of New York Conference on Consumer Inflation Expectations (USA)
- 2009 Bocconi University (Italy), University of College London (UK), UCLA (USA), RAND Corporation (USA), Universidade Nova de Lisboa (Portugal)
- 2008 University of Pennsylvania (USA), McGill University (Canada)
- 2006 Tilburg University (Netherlands), University of Bristol (UK), Ramon Areces Foundation conference “What can we learn from individual expectations of economic variables” (Spain), Annual Retirement Research Consortium Conference (Washington D.C, USA)
- 2005 University of Pennsylvania (USA), University of Wisconsin (USA)
- 2004 University of Pittsburgh (USA), RAND Corporation (USA), Cornell University (USA), University of Michigan (USA)
- 2003 Northwestern University (USA)

Conferences and other Presentations

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- 2018 European Society of Population Economics Conference (University of Antwerp, Belgium), 2018 Workshop on Subjective Expectations (Cesifo, Germany), 2018 Misoc Workshop on Higher Education (University of Essex, UK)
- 2017 European Meetings of the Econometrics Society (Lisbon, Portugal), European Society of Population Economics Conference (University of Strathclyde, Scotland), Workshop on Parental Beliefs, Information and Investments (University of Essex, UK)
- 2015 Workshop on Subjective Expectations (Federal Reserve Board of New York, USA), Conference on Improving productivity in developing countries: identifying bottlenecks and obstacles to productive investments and technology adoption (The Centre for the Evaluation of Development Policies, UK), Family Economics Workshop (Barcelona GSE Summer Forum, Spain); World Congress of the International Health Economics Association (Bocconi University, Italy)
- 2014 Annual Congress of the European Economic Association (University of Toulouse, France), European Meeting of the Econometric Society (University of Toulouse, France), University of Essex Economics Development Workshop (University of Essex, UK), Workshop on Expectations and Probabilities in Economics and Psychology (University of Essex, UK).
- 2013 Symposium on Economic Experiments in Developing Countries (Norwegian School of Economics, Norway), Understanding Society Conference (University of Essex, UK).
- 2012 Society for Economic Dynamics (Limassol, Cyprus), ESRC Research Method Festival (Oxford, UK).
- 2009 Conference on Identification and Decisions in honor of Chuck Manski's 60th Birthday (Evanston, USA), Workshop on Subjective Beliefs in Econometric Models (Quebec City, USA)
- 2008 American Economic Association (New Orleans, USA)
- 2007 Conference on subjective probabilities and expectations, methodological issues and empirical applications to economic decision-making (Jackson, USA), Population Association of America (New York, USA), Stanford Institute for Theoretical Economics (Stanford, USA)
- 2006 Workshop based on Comparative International Research based on HRS, ELSA and SHARE (Santa Monica, USA)
- 2005 European Society for Population Economics Annual Congress (Paris, France), Econometric Society World Congress (London, UK), Society for Economic Dynamics (Budapest, Hungary)
- 2004 Economic Demography Workshop of the Population Association of America (Boston, USA), Discussant at Midwest Economics Association (Chicago, USA), Discussant at the CEPR / IZA European Summer Symposium in Labour Economics (Buch, Germany)
- 2002 Society for the Advancement of Socio-Economics (Minneapolis, USA)

Professional Services

Elected council member of the European Society for Population Economics (2017-present)

Referee for American Economic Journal: Applied Economics, American Economic Review, Economics Letter, Econometrica, Economic Inquiry, Economic Journal, European Economic

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Review, Forum for Health Economics & Policy, Journal of Applied Econometrics, Journal of Development Economics, Journal of Economic Behavior & Organization, Journal of Econometrics, Journal of Economic History, Journal of Environmental Economics and Management, Journal of European Economic Association, Journal of Health Economics, Journal of Human Resources, Journal of Labor Economics, Journal of Public Health Policy, Journal of Risk and Insurance, Journal of Risk and Uncertainty, International Economic Review, Population Studies, Population Studies, Public Opinion Quarterly, Review of Economic Studies, Review of Economics of the Households, Review of Economics and Statistics, Southern Economics Journal, World Bank Economic Review.

Reviewer for the National Institute of Health (NIH), the National Science Foundation (NSF) and the Economic and Social Research Council (ESRC).

Conferences organization: 2018 Workshop on Subjective Expectations held at Cesifo, Germany, 2018 Workshop on Higher Education held at the University of Essex; 2017 Workshop on Parental Beliefs, Information and Investments held at the University of Essex, 2015 Workshop on Subjective Expectations held at the Federal Reserve Board of New York; 2014 University of Essex Economics Development Workshop; 2014 Workshop on Expectations and Probabilities in Economics and Psychology held at the University of Essex; “Innovation in data collection and their relation to theory” as part of the 2007 Stanford Institute for Theoretical Economics.

Department and University Service

2016-2017: Hiring Committee, Institute for Social and Economic Research

2015 : University of Essex Research Committee

2015 : Hiring committee for EssexLab lab manager

2014-2015: EssexLab Steering Group

2014 : Hiring committee for Eastern Arc Research Fellow

2014 : Post-graduate Support Scheme Implementation Committee

2013-2014: Coordinative Committee for the EssexLab

2012-2013: Hiring Committee, Institute for Social and Economic Research

2012-2013: Hiring committee, Economics department

Personal Information

French citizen

Married with three children (born 2008, 2012, 2015 – 2.3 years of maternity leave since July 2008)